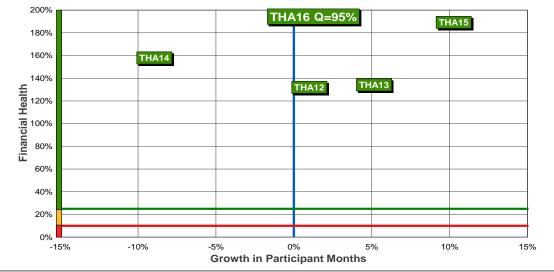
Updated Snapshot: Thailand (THA)







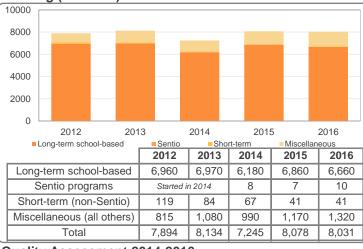
KPIs

Yr	Growth	Finances	Quality
16	-2%	194%	95%
15	+9%	189%	90%
14	-10%	158%	94%
13	+4%	134%	91%
12	-0%	132%	89%

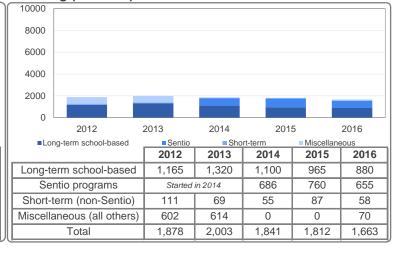
NPPR Status

Yr	Phase
16	No phase
15	No phase
14	No phase
13	No phase
12	No phase

Sending (Pax Mos) 2012-2016



Hosting (Pax Mos) 2012-2016



Quality Assessment 2014-2016

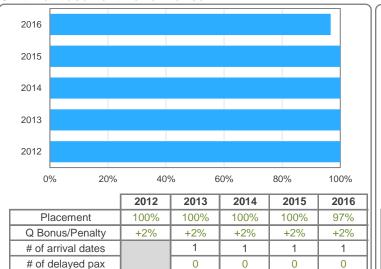
	Hosting CSE			Sending CSE				Overall	Bonus/	Final		
Quality	host fam	school	other stu	other nat fam	stu	nat fams	other host fams	other schools	PSE	Eval Score	Penalty	Quality Score
2016 Network Total	78%	85%	94%	92%	94%	92%	78%	85%	92%	88%	-1%	87%
2016 (CSE16, PSE16-15)	95%	95%	97%	91%	95%	95%	83%	90%	92%	93%	+2%	95%
2015 (CSE15, PSE15-14)	96%	92%	86%	79%	95%	95%	76%	85%	92%	88%	+2%	90%
2014 (CSE14, PSE14-13)	97%	99%	89%	88%	97%	96%	79%	88%	94%	92%	+2%	94%

Key Financial Numbers in Effective USD 2013-2015

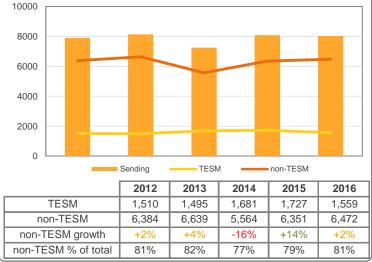
Finances	Annual Turnover	% of total	Total Expenses	% of total	Net Results	% of unr. net assets	Current Assets	% of expenses	Unr. Net Assets	% of expenses
2015 Network Total	183,453,070	100%	178,003,152	100%	5,449,918	8%	116,051,027	65%	70,545,137	40%
2015	9,660,758	5%	7,610,405	4%	2,050,353	14%	14,013,113	184%	14,785,223	194%
2014	8,553,294	5%	7,097,026	4%	1,456,268	11%	14,798,954	209%	13,429,433	189%
2013	9,777,580	5%	8,019,267	5%	1,758,313	14%	13,074,166	163%	12,661,793	158%

Updated Snapshot: Thailand (THA)

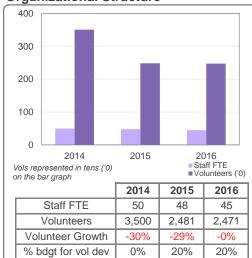
On-time Placement Performance



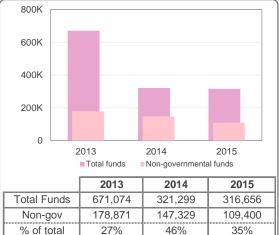
Country Diversification (Pax Mos Sending)



Organizational Structure



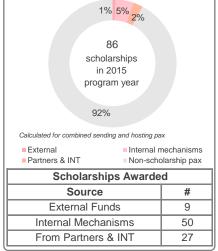
External Fundraising for Scholarships



-18%

Non-gov Funds Growth

Scholarships Awarded (2015)



Education and ICL

Learning Program Participants (started and completed)							
Level	W	1 - 3	QT				
Staff & Vols	1	6	0				
% of Total	0.0%	0.2%	0.0%				

W = What Every AFSer Should Know About Intercultural Learning, 1 - 3 = LP levels 1, 2, and 3; QT = Qualified Trainers **AFS Market Share and Competitor Landscape**

-26%

Estimated Market Share (Latest Year Available)							
Outbound Inbound non-fee paying Inbound fee & non-fee							
N/A	N/A	N/A					

Non-fee paying = not paying tuition and hosted in volunteer host families. Fee paying = paying tuition and often hosted in paid host families

Orientations								
	PD	Α	PA	MS	PR	EOS	PoR	Other
Pax	•	•	•	•	•	•	•	
Host Fams		•		•				
Nat Fams	•		•				•	
Sch/CPOs		•						
Attendance:	0% (blank)	1-25	% O	26-50% 🔾)	51-75% 🗨	76-100	% •
1								

PD = pre-departure, A = arrival, PA = post-arrival, MS = mid-stay, PR = pre-return, EOS = end-of-stay, PoR = post-return, Oth = other

	Comp	etitors
1	Sending (sc programs)	Hosting (sc programs)
	YFU, YES, EF	AYC, YFU, Rotary
ı	Sending (18+ programs)	Hosting (18+ programs)
	-	AYC, Peace corp., Work & Travel, Sister school programs, YFU

Educational System and Accreditation

	Educational Designation & Credit Agreement
	Designated as an Educational Entity
	(Full) Credit Agreement
	(Partial) Credit Agreement
Tie	a to the Mental ansumal AFO

Ties to the World around AFS

o the world around AFS	
International Exposure and Collaboration with Others	
Joint project/new affiliation	
External forum or event	

Market Environment

Market Trends and Forecasts

The opportunity to undertake exchange abroad remains a key interest among many Thai students with slight progress in terms of program variety, participant numbers, and preferred destinations.