

# Updated Snapshot: Philippines (PHI)

## Statement

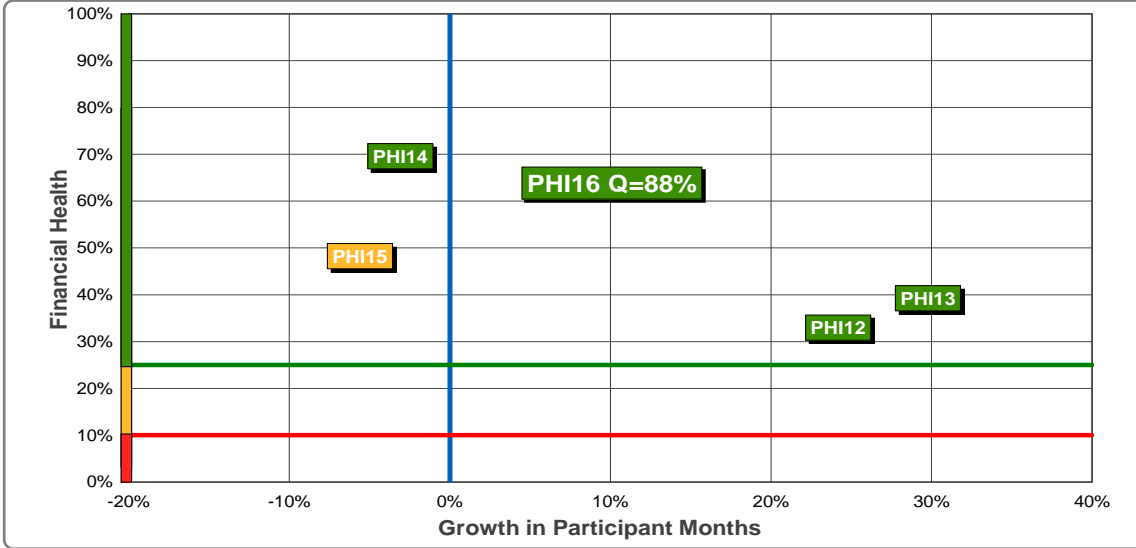
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## Partner Organizations 2016

ARG	AUS	AUT	BFL	BFR	BIH	BOL	BRA	CAN	CHI
CHN	COL	CRC	CRO	CZE	DEN	DOM	ECU	EGY	ESP
FIN	FRA	GER	GHA	GUA	HKG	HON	HUN	INA	IND
ISL	ITA	JPN	KEN	KOR	LAT	MAS	MEX	NED	NOR
NZL	PAN	PAR	PER	PHI	POL	POR	RSA	RUS	SLO
SRB	SUI	SVK	SWE	THA	TUN	TUR	USA	VEN	

■ Sending to: 4    ■ Hosting from: 21

## 3D Health Indicators 2012-2016



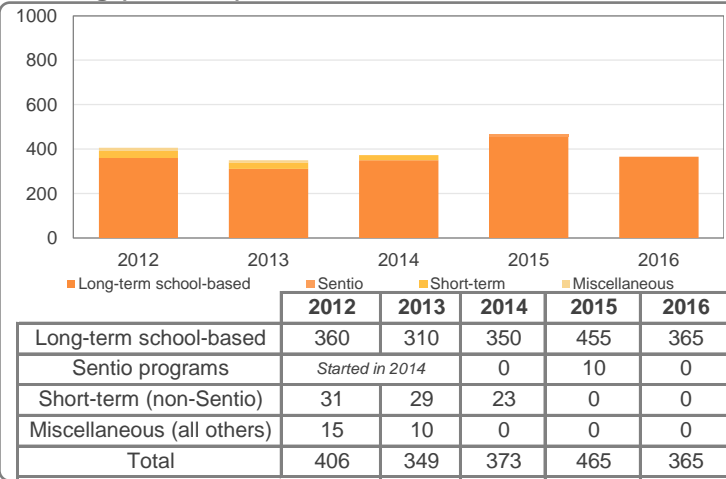
## KPIs

Yr	Growth	Finances	Quality
16	+4%	64%	88%
15	-8%	48%	84%
14	-6%	70%	86%
13	+27%	39%	91%
12	+22%	33%	86%

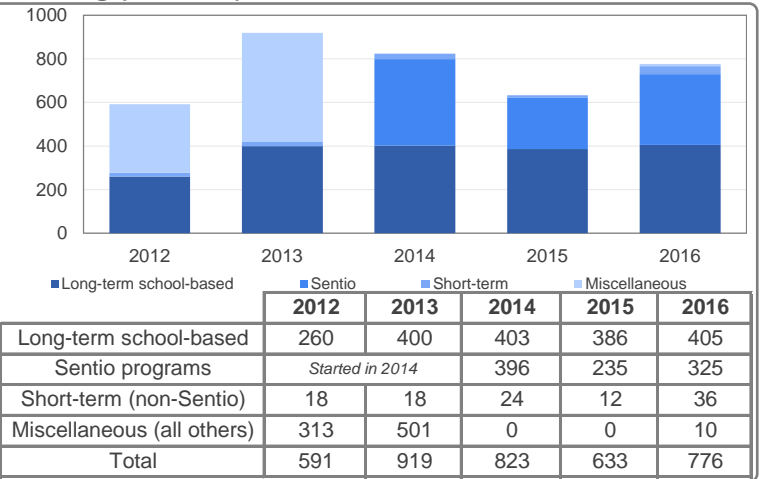
## NPPR Status

Yr	Phase
16	No phase
15	No phase
14	No phase
13	No phase
12	No phase

## Sending (Pax Mos) 2012-2016



## Hosting (Pax Mos) 2012-2016



## Quality Assessment 2014-2016

Quality	Hosting CSE				Sending CSE				PSE	Overall Eval Score	Bonus/Penalty	Final Quality Score
	host fam	school	other stu	other nat fam	stu	nat fams	other host fams	other schools				
<b>2016 Network Total</b>	<b>78%</b>	<b>85%</b>	<b>94%</b>	<b>92%</b>	<b>94%</b>	<b>92%</b>	<b>78%</b>	<b>85%</b>	<b>92%</b>	<b>88%</b>	<b>-1%</b>	<b>87%</b>
2016 (CSE16, PSE16-15)	74%		97%	90%	98%	100%	92%		76%	90%	-2%	88%
2015 (CSE15, PSE15-14)			85%	78%	100%		91%		65%	84%	0	84%
2014 (CSE14, PSE14-13)	100%	100%	75%	68%	100%			90%	81%	88%	-2%	86%

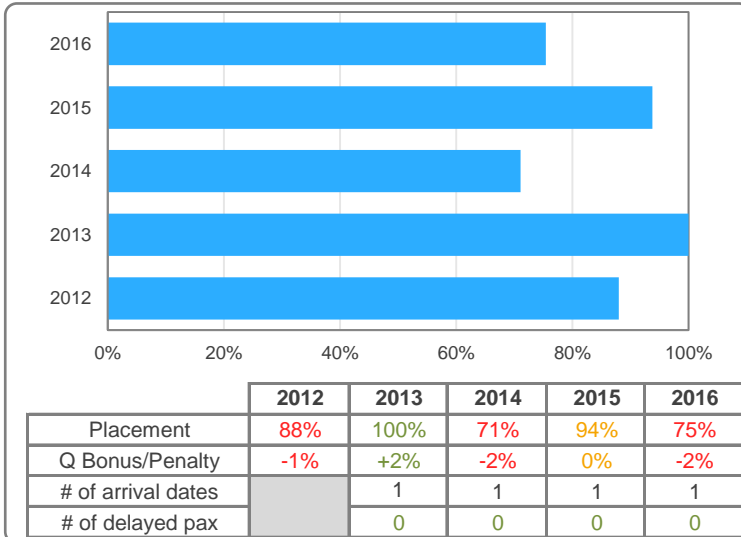
## Key Financial Numbers in Effective USD 2013-2015

Finances	Annual Turnover	% of total	Total Expenses	% of total	Net Results	% of unr. net assets	Current Assets	% of expenses	Unr. Net Assets	% of expenses
<b>2015 Network Total</b>	<b>183,453,070</b>	<b>100%</b>	<b>178,003,152</b>	<b>100%</b>	<b>5,449,918</b>	<b>8%</b>	<b>116,051,027</b>	<b>65%</b>	<b>70,545,137</b>	<b>40%</b>
2015	876,476	0%	718,243	0%	158,232	34%	792,973	110%	458,707	64%
2014	653,199	0%	646,930	0%	6,269	2%	684,363	106%	312,249	48%
2013	688,683	0%	526,048	0%	162,634	44%	719,319	137%	366,122	70%

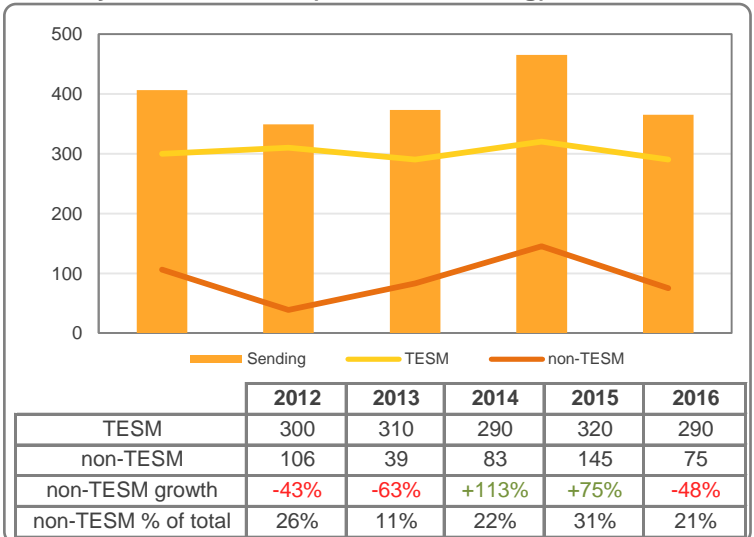
\*\*\*Unrestricted Net Assets is meaningless because these are negative

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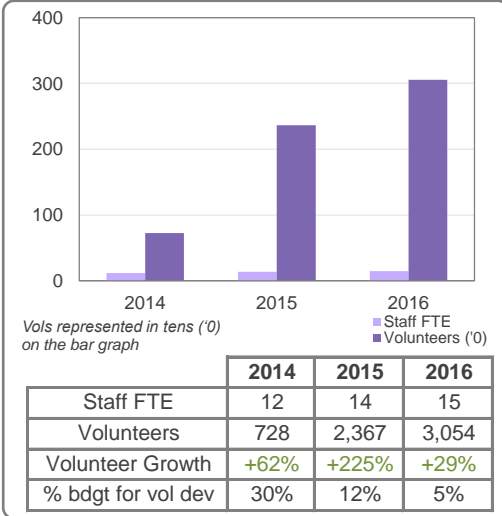
## On-time Placement Performance



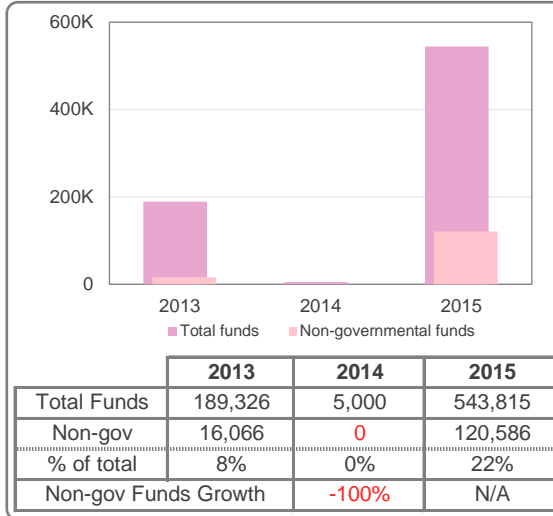
## Country Diversification (Pax Mos Sending)



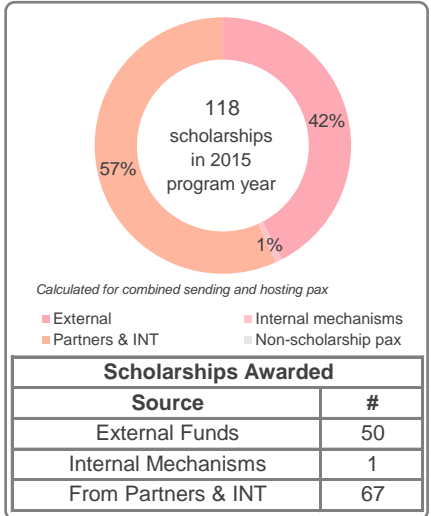
## Organizational Structure



## External Fundraising for Scholarships



## Scholarships Awarded (2015)



## Education and ICL

Learning Program Participants (started and completed)			
Level	W	1 - 3	QT
Staff & Vols	257	14	4
% of Total	8.4%	0.5%	0.1%

W = What Every AFSer Should Know About Intercultural Learning, 1 - 3 = LP levels 1, 2, and 3; QT = Qualified Trainers

## AFS Market Share and Competitor Landscape

Estimated Market Share (Latest Year Available)		
Outbound	Inbound non-fee paying	Inbound fee & non-fee
N/A	N/A	N/A

Non-fee paying = not paying tuition and hosted in volunteer host families; Fee paying = paying tuition and often hosted in paid host families

Orientations								
	PD	A	PA	MS	PR	EOS	PoR	Other
Pax	●	●	●	●	●	●	●	●
Host Fams	●	●	●		●	●	●	
Nat Fams	●					●	●	
Sch/CPOs	●	●				●		

Attendance: 0% (blank) 1-25% ● 26-50% ● 51-75% ● 76-100% ●

PD = pre-departure, A = arrival, PA = post-arrival, MS = mid-stay, PR = pre-return, EOS = end-of-stay, PoR = post-return, Oth = other

Competitors	
<b>Sending (sc programs)</b> Universities, Government Scholarships	<b>Hosting (sc programs)</b> Universities (bilateral agreements)
<b>Sending (18+ programs)</b> Peace Corps, VSO-Bahaginan, Travel agencies, Local language institutes	<b>Hosting (18+ programs)</b> Different NGO's

## Educational System and Accreditation

Educational Designation & Credit Agreement	
■	Designated as an Educational Entity
■	(Full) Credit Agreement
□	(Partial) Credit Agreement

## Ties to the World around AFS

International Exposure and Collaboration with Others	
■	Joint project/new affiliation
■	External forum or event

## Market Environment

**Market Trends and Forecasts**

The transition to K-12 Education System is posing a great challenge to convincing high school students to skip a year to study abroad. Many schools prefer and promote short programs (2 weeks - 3 months) instead of year programs.