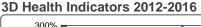
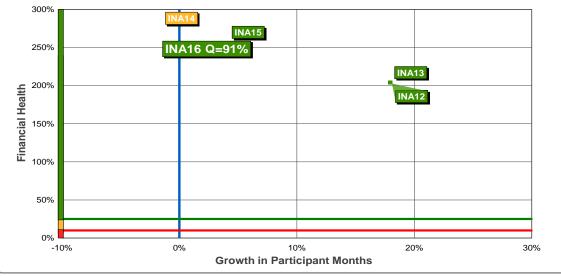
# **Updated Snapshot: Indonesia (INA)**







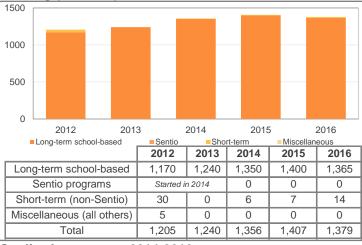
#### **KPIs**

Yr	Growth	Finances	Quality
16	-2%	248%	91%
15	+4%	270%	92%
14	-2%	288%	83%
13	+18%	217%	87%
12	+18%	204%	92%

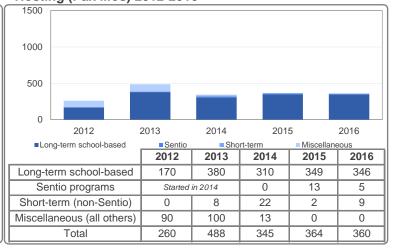
#### **NPPR Status**

Yr	Phase
16	No phase
15	No phase
14	No phase
13	No phase
12	No phase

#### **Sending (Pax Mos) 2012-2016**



## Hosting (Pax Mos) 2012-2016



### **Quality Assessment 2014-2016**

		Hostir	ng CSE			Sendir	ng CSE			Overall	Bonus/	Final
Quality	host fam	school	other stu	other nat fam	stu	nat fams	other host fams	other schools	PSE	Eval Score	Penalty	Quality Score
2016 Network Total	78%	85%	94%	92%	94%	92%	78%	85%	92%	88%	-1%	87%
2016 (CSE16, PSE16-15)	71%	78%	93%	88%	96%	94%	86%	95%	100%	89%	+2%	91%
2015 (CSE15, PSE15-14)			88%	91%	96%	91%	81%	91%	92%	90%	+2%	92%
2014 (CSE14, PSE14-13)	89%	65%	71%	89%	98%	93%	67%	87%	92%	83%	0	83%

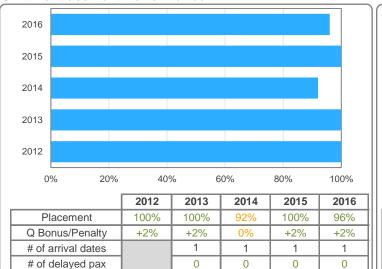
#### **Key Financial Numbers in Effective USD 2013-2015**

Finances	Annual Turnover	% of total	Total Expenses	% of total	Net Results	% of unr. net assets	Current Assets	% of expenses	Unr. Net Assets	% of expenses
2015 Network Total	183,453,070	100%	178,003,152	100%	5,449,918	8%	116,051,027	65%	70,545,137	40%
2015	1,181,747	1%	815,461	0%	366,286	18%	1,958,001	240%	2,023,716	248%
2014	737,960	0%	693,703	0%	44,257	2%	1,776,793	256%	1,872,825	270%
2013	1,476,453	1%	679,012	0%	797,442	41%	1,868,568	275%	1,957,667	288%

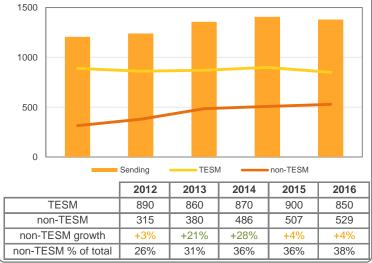
<sup>\*\*\*</sup>Unrestricted Net Assets is meaningless because these are negative

# **Updated Snapshot: Indonesia (INA)**

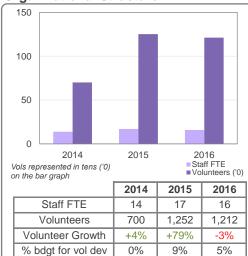
#### **On-time Placement Performance**



## **Country Diversification (Pax Mos Sending)**



#### **Organizational Structure**

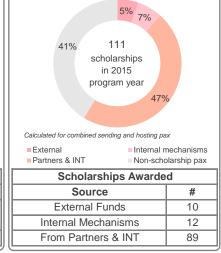


#### **External Fundraising for Scholarships**



	2013	2014	2015
Total Funds	62,775	26,000	48,299
Non-gov	9,900	17,500	17,000
% of total	% of total 16%		35%
Non-gov Fun	ds Growth	+77%	-3%

#### Scholarships Awarded (2015)



#### **Education and ICL**

Learning Program Participants (started and completed)								
Level	W	1 - 3	QT					
Staff & Vols	118	14	1					
% of Total	9.6%	1.1%	0.1%					

W = What Every AFSer Should Know About Intercultural Learning, 1 - 3 = LP levels 1, 2, and 3; QT = Qualified Trainers

# **AFS Market Share and Competitor Landscape**

Estimated Market Share (Latest Year Available)								
Outbound	Inbound fee & non-fee							
N/A	N/A	N/A						

Non-fee paying = not paying tuition and hosted in volunteer host families; Fee paying = paying tuition and often hosted in paid host families

Orientations								
	PD	Α	PA	MS	PR	EOS	PoR	Other
Pax	•	•	•	•	•	•	•	
Host Fams	•			•	•			
Nat Fams	•						•	
Sch/CPOs	•							
Attendance:	0% (blank)	1-259	% <b>(</b>	26-50% 🕽	)	51-75% 🗨	76-100	% •

PD = pre-departure, A = arrival, PA = post-arrival, MS = mid-stay, PR = pre-return, EOS = end-of-stay, POR = post-return, Oth = other

	Comp	etitors
٦	Sending (sc programs)	Hosting (sc programs)
	NACEL Open Door, YFU, Government Programs	Rotary, NACEL Open Door
1	Sending (18+ programs)	Hosting (18+ programs)
1	AIESEC, EF	AIESEC

#### **Educational System and Accreditation**

	Edu	lucational Designation & Credit Agreement	
		Designated as an Educational Entity	
		(Full) Credit Agreement	
		(Partial) Credit Agreement	

# Ties to the World around AFS

o the World around Ar 5	
International Exposure and Collaboration with Others	
Joint project/new affiliation	٦
External forum or event	

#### **Market Environment**

# Market Trends and Forecasts While the interest for school programs remains high, prospective participants are very likely to seek out full scholarship programs. Schools have also started arranging their own short programs, mostly to English speaking countries. Bilateral government schemes have also become more common nowadays, not only for high school students but also for teachers as well as in higher education.