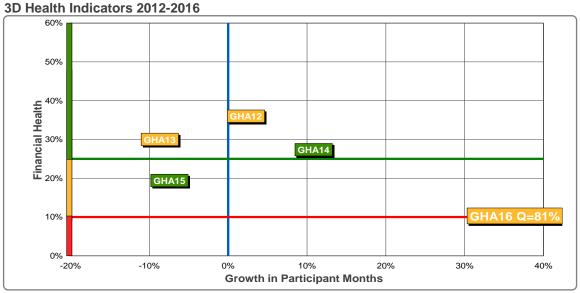
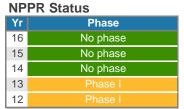
Updated Snapshot: Ghana (GHA)

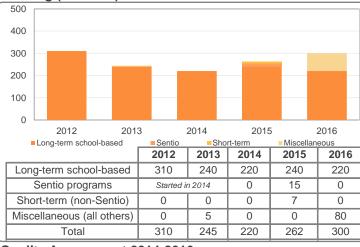




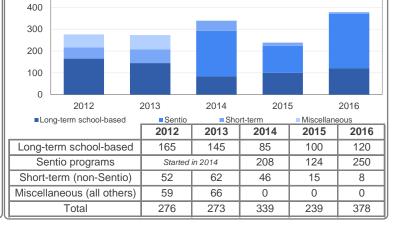
Yr Growth Finances Quality 16 +35% 10% 81% 15 -10% 19% 89% 14 +8% 27% 87% 13 -12% 30% 79% 12 -1% 36% 71%



Sending (Pax Mos) 2012-2016



Hosting (Pax Mos) 2012-2016



Quality Assessment 2014-2016

		Hostin	g CSE			Sending CSE				Overall	Bonus/	Final
Quality	host fam	school	other stu	other nat fam	stu	nat fams	other host fams	other schools	PSE	Eval Score	Penalty	Quality Score
2016 Network Total	78%	85%	94%	92%	94%	92%	78%	85%	92%	88%	-1%	87%
2016 (CSE16, PSE16-15)			86%						83%	84%	-3%	81%
2015 (CSE15, PSE15-14)	97%	75%	95%		100%	100%			71%	90%	-1%	89%
2014 (CSE14, PSE14-13)	100%		100%	92%					71%	91%	-4%	87%

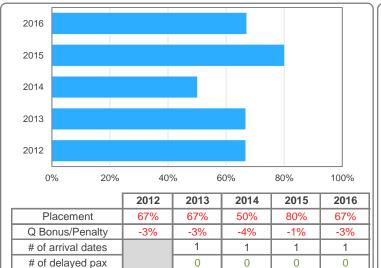
Key Financial Numbers in Effective USD 2013-2015

Finances	Annual Turnover	% of total	Total Expenses	% of total	Net Results	% of unr. net assets	Current Assets	% of expenses	Unr. Net Assets	% of expenses
2015 Network Total	183,453,070	100%	178,003,152	100%	5,449,918	8%	116,051,027	65%	70,545,137	40%
2015	366,989	0%	395,508	0%	-28,519	***	93,072	24%	40,731	10%
2014	446,148	0%	443,329	0%	2,819	3%	90,990	21%	86,082	19%
2013	480,505	0%	469,243	0%	11,262	9%	155,743	33%	128,369	27%

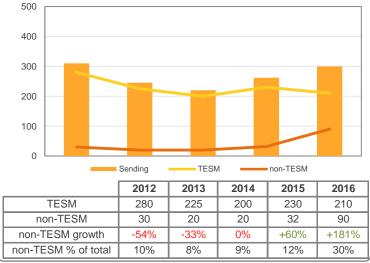
^{***}Unrestricted Net Assets is meaningless because these are negative

Updated Snapshot: Ghana (GHA)

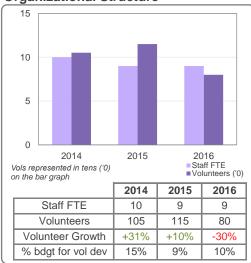
On-time Placement Performance



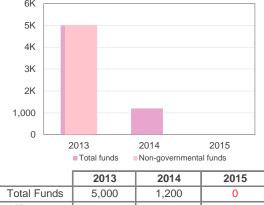
Country Diversification (Pax Mos Sending)



Organizational Structure

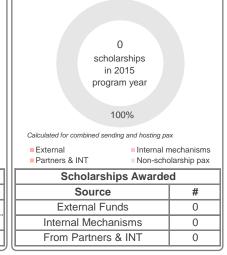


External Fundraising for Scholarships



	2013	2014	2015
Total Funds	5,000	1,200	0
Non-gov	5,000	0	0
% of total 100%		0%	N/A
Non-gov Fun	ds Growth	-100%	N/A

Scholarships Awarded (2015)



Education and ICL

Learning Program Participants (started and completed)								
Level	W	1 - 3	QT					
Staff & Vols	37	0	0					
% of Total	41.6%	0.0%	0.0%					

W = What Every AFSer Should Know About Intercultural Learning, 1 - 3 = LP levels 1, 2, and 3; QT = Qualified Trainers

AFS Market Share and Competitor Landscape

1	Estimated Market Share (Latest Year Available)									
1	Outbound	Inbound non-fee paying	Inbound fee & non-fee							
1										
	N/A	N/A	N/A							

Non-fee paying = not paying tuition and hosted in volunteer host families

	Orientations									
	PD	Α	PA	MS	PR	EOS	PoR	Other		
Pax	•	•	•	•	•	•	•			
Host Fams		•	•		•	•				
Nat Fams	•						•			
Sch/CPOs										
Attendance:	0% (blank)	1-25	% O	26-50% 🕽		51-75% 🗨	76-100	% •		
PD = pre-departure	e, A = arrival,	PA = post-a	rrival, MS = r	nid-stay, PR =	= pre-return,					

	To paying = paying tallion and offer nosted in paid nost farming									
	Competitors									
	Sending (sc programs)	Hosting (sc programs)								
	СҮТО	-								
-	Sending (18+ programs)	Hosting (18+ programs)								
_	-	-								

Educational System and Accreditation

	Educational Designation & Credit Agreement
	Designated as an Educational Entity
	(Full) Credit Agreement
	(Partial) Credit Agreement
T:	a to the Mental ansumal AEC

Ties to the World around AFS

EOS = end-of-stay, PoR = post-return, Oth = other

International Exposure and Collaboration with Others							
Joint project/new affiliation							
External forum or event							

Market Environment

GHA has no challenge recruiting students for the YES program or Africa Scholarships because of the sponsorship factor. However, the inflation in the country and the disadvantageous exchange rate makes study abroad unattractive for families that are cost conscious.

Market Trends and Forecasts