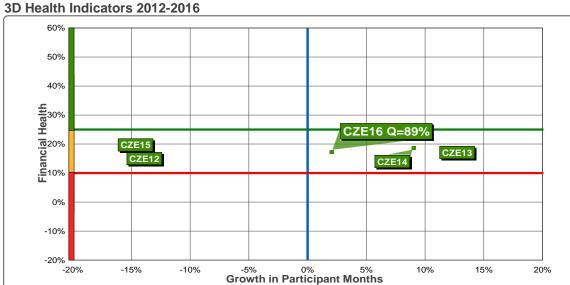
Updated Snapshot: Czech Republic (CZE)

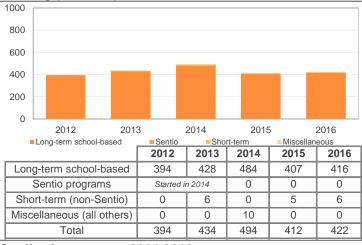


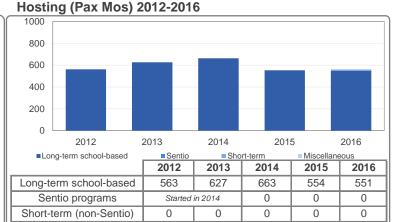


Yr Growth Finances Quality 16 +2% 17% 89% 15 -17% 20% 89% 14 +9% 19% 89% 13 +11% 17% 85% 12 -16% 15% 88%

NPPR Status Yr Phase 16 No phase 15 No phase 14 No phase 13 No phase 12 Phase I

Sending (Pax Mos) 2012-2016





0

627

0

663

0

554

13

564

0

563

Quality Assessment 2014-2016

	Hosting CSE					Sending CSE			Overall	Overall	Bonus/	Final
Quality	host fam	school	other stu	other nat fam	stu	nat fams	other host fams	other schools	PSE	Eval Score	Penalty	Quality Score
2016 Network Total	78%	85%	94%	92%	94%	92%	78%	85%	92%	88%	-1%	87%
2016 (CSE16, PSE16-15)	75%	95%	91%	87%	100%	90%	73%	96%	97%	89%	0	89%
2015 (CSE15, PSE15-14)	65%	86%	97%	97%	90%	82%	81%	92%	97%	87%	+2%	89%
2014 (CSE14, PSE14-13)	82%	88%	96%	88%	95%	79%	81%	85%	92%	87%	+2%	89%

Miscellaneous (all others)

Total

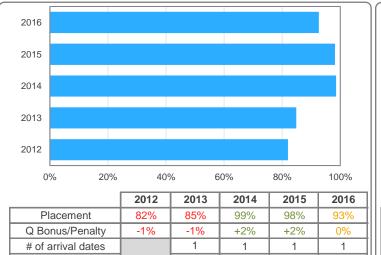
Key Financial Numbers in Effective USD 2013-2015

Finances	Annual Turnover	% of total	Total Expenses	% of total	Net Results	% of unr. net assets	Current Assets	% of expenses	Unr. Net Assets	% of expenses
2015 Network Total	183,453,070	100%	178,003,152	100%	5,449,918	8%	116,051,027	65%	70,545,137	40%
2015	608,062	0%	616,034	0%	-7,972	***	243,167	39%	106,243	17%
2014	715,757	0%	690,445	0%	25,311	19%	264,365	38%	136,166	20%
2013	737,032	0%	689,571	0%	47,461	37%	329,851	48%	128,179	19%

^{***}Unrestricted Net Assets is meaningless because these are negative

Updated Snapshot: Czech Republic (CZE)

On-time Placement Performance

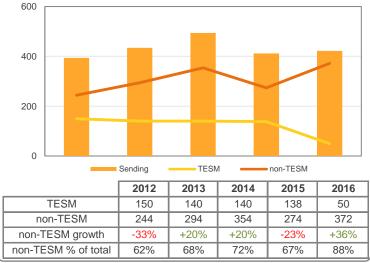


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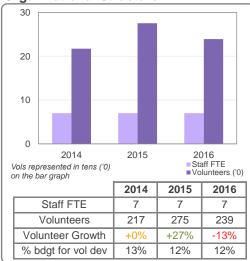
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Country Diversification (Pax Mos Sending)



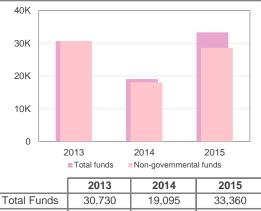
Organizational Structure

of delayed pax



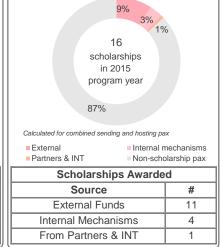
External Fundraising for Scholarships

0



	2013	2014	2015			
Total Funds	30,730	19,095	33,360			
Non-gov	30,730	18,112	28,595			
% of total	100%	95%	86%			
Non-gov Fun	ds Growth	-41%	+58%			

Scholarships Awarded (2015)



Education and ICL

Learning Program Participants (started and completed)								
Level	W	1 - 3	QT					
Staff & Vols	66	0	0					
% of Total	26.8%	0.0%	0.0%					

= What Every AFSer Should Know About Intercultural Learning, 1 - 3 = LP levels 1, 2, and 3; QT = Qualified Trainers

AFS Market Share and Competitor Landscape

Estimated Market Share (Latest Year Available)							
Outbound Inbound non-fee paying Inbound fee & non-							
N/A	N/A	N/A					

Non-fee paying = not paying tuition and hosted in volunteer host families Fee paving = paving tuition and often hosted in paid host families

			Orie	ntations	\$			
	PD	Α	PA	MS	PR	EOS	PoR	Other
Pax	•	•	•	•		•	•	
Host Fams	•							
Nat Fams	•							
Sch/CPOs	•							
Attendance:	0% (blank)	1-25	% (26-50%		51-75% 🗨	76-100	% •
PD = pre-departure	e, A = arrival,	PA = post-a	rrival, MS = r	nid-stay, PR =	= pre-return,			

EOS	EOS = end-of-stay, PoR = post-return, Oth = other							
Edι	Educational System and Accreditation							
	Educational Designation & Credit Agreement							
	Designated as an Educational Entity							
	(Full) Credit Agreement							
	(Partial) Credit Agreement							

Ties to the World around AFS

International Exposure and Collaboration with Others
Joint project/new affiliation
External forum or event

N/A	N/A

	Competitors									
1	Sending (sc programs)	Hosting (sc programs)								
	YFU, Student Agency, ASSE	YFU, Rotary								
l	Sending (18+ programs)	Hosting (18+ programs)								
	EVS, AIESEC, Student agency, EF	EVS								

Market Environment

Market Trends and Forecasts

English speaking destinations and shorter programs are in high demand. The customers appear to be willing to pay higher prices for such programs as long as the exchange organization responds with quality, flexibility, and reliability.